S.O.T. SYSTEMS OF TIMOR

S.O.T. Systems of Timor

+67077192122

Rua de Ai Meti Laran, Comoro, Dom Aleixo, Dili

JOB PROFILE

Market / stall salesperson

Faan-na'in iha merkadu

Retail, sales & trade · ISCO-08 5211

Market and stall sellers sell fruit, vegetables, fish, clothes and other goods from a stall in a market, on the street or in another open place. It is the second most common job in Timor-Leste: 15.9% of all workers, and 23.7% of working women.

TRAIN IN TIMOR	**No national course listed** The list we have is incomplete
COURSE LENGTH	**To confirm** No published source yet
IN TIMOR	**Large employer** #2 occupation, Labour Force Survey 2021
ABROAD	**No official programme yet** Australia PEV: any job, with a job offer
PAY IN TIMOR	**US$200 / month** Average for all service & sales workers in Timor-Leste, not this job alone (Labour Force Survey 2021)

WHAT YOU DO

Get your goods: Buy goods from farmers, fishers or wholesalers, or bring what you grow; Clean, sort and weigh the goods; Decide your prices.

Set up the stall: Set up early and display goods so they look good; Keep fresh food covered, cool and clean; Pack up and store goods at the end of the day.

Sell: Tell customers about your goods and prices; Agree a fair price with the customer; Take payment and give the right change.

Run your business: Write down what you buy and sell; Count your money every day; Plan what to buy next from what sold well.

Based on the ILO description of ISCO-08 unit group 5211, Stall and market salespersons.

WHERE YOU WORK

Markets (Covered or open-air markets); Street & roadside stalls (Also listed by the ILO); Busy places (Near schools, ports, bus stops and offices).

You work outdoors or under a roof, from early in the morning. What you earn depends on what you sell each day, so it can change a lot.

Many women work in this job. Field crop growing and market selling together employ 49.5% of all working women.

IS IT FOR ME?

You are good at: Talking to people, Counting money quickly, Bargaining fairly, Getting up early, Keeping goods fresh and clean.

You like: Being your own boss, Buying and selling, Meeting people, Being outdoors.

Basic maths, and a notebook or phone to record your sales, help you see what sells best.

TRAIN FOR IT IN TIMOR-LESTE

- **Técnico de Comércio** · Related: technical secondary school course (ESTV) for shop and trade jobs

No national course for market sellers is listed yet, and the list we have is incomplete. Course length and fees: to confirm.

WHERE IT LEADS

- **Market / stall seller** · Start small and learn what your customers want
- **Shopkeeper** · A fixed shop; the 5th most common job (ISCO 5221)
- **Your own growing business** · Startups of Timor helps you start and grow one

WORK ABROAD, SAFELY

- **Australia: Pacific Engagement Visa** · No official programme recruits Timorese workers for this job yet. Australia's Pacific Engagement Visa allows any occupation, but you need a job offer first.

Never pay a fixer. Join only through SEFOPE, the Timor-Leste government office for work abroad. No one can sell you a place, and a real overseas job never asks you for a recruitment fee.

SOURCES

1. ILO, ISCO-08 unit group 5211 Stall and market salespersons https://www.ilo.org/public/english/bureau/stat/isco/isco08/
2. Labour Force Survey 2021, Table 12: top 5 occupations by sex https://www.ilo.org/sites/default/files/wcmsp5/groups/public/%40asia/%40ro-bangkok/%40ilo-jakarta/documents/publication/wcms_863064.pdf
3. APTC, Timor-Leste Skills Strategy 2022, Annex I (INDMO qualification titles) https://24045200.fs1.hubspotusercontent-na1.net/hubfs/24045200/Files/Timor-Leste%20Skills%20Strategy%202023.pdf
4. Diploma Ministerial 8/ME/2013: technical secondary courses (ESTV) https://mj.gov.tl/jornal/?q=node%2F3983
5. Pacific Engagement Visa: any occupation, job offer needed (employer fact sheet 2025) https://pev.gov.au/sites/default/files/2025-02/PEV%20for%20Employers%20Fact%20Sheet_2025.pdf
6. Labour Force Survey 2021, Table 29: average monthly wage of employees by occupation group https://www.ilo.org/sites/default/files/wcmsp5/groups/public/%40asia/%40ro-bangkok/%40ilo-jakarta/documents/publication/wcms_863064.pdf

From the Servisu jobs directory. Every figure has a source; "to confirm" means none yet. http://servisu.oftimor.com/jobs-directory/market-stall-salesperson/?lang=en